CM3497 A2

SECOND AMENDMENT TO CONTRACT FOR PHOTOGRAPHY AND VIDEO SERVICES

THIS SECOND AMENDMENT TO THE CONTRACT FOR GRAPHIC DESIGN SERVICES (hereinafter "Amendment") is made by and between the Board of County Commissioners of Nassau County, Florida, a political subdivision of the State of Florida (hereinafter the "County"), and Deremer Studios, LLC, a business having its primary business location at 7040 Valley Crest Court, Jacksonville, FL 32277 (hereinafter the "Vendor").

WITNESSETH:

WHEREAS, the Parties previously entered into a Contract for photography and video services dated September 11, 2023 (hereinafter "Contract") which was later amended on August 21, 2024 to renew the term of the Contract for an additional one (1) year period and increase the total amount of compensation to account for the renewal; and

WHEREAS, the Parties now desire to further amend the Contract terms and conditions subject to the provisions contained herein.

- **NOW**, **THEREFORE**, for good and valuable consideration the receipt and sufficiency of which is hereby acknowledged, and intending to be legally bound, the Parties do agree to amend the Contract as follows:
- **SECTION 1.** The language of Section 6.1 of the Contract is hereby stricken in its entirety and is replaced with the following:
 - 6.1 The term of this Contract shall begin upon the date of execution of this Second Amendment by both parties and shall terminate on September 10, 2026. The term of this Contract may be extended in one (1) year increments, for up to two (2) additional years, with no changes in terms or conditions, upon mutual written agreement between the Vendor and the County. The County Manager is hereby authorized to execute any Contract renewal, amendment and/or modification upon approval by the County Attorney's Office. Any extension or amendment to this Contract shall be subject to availability of funds of the County.
- **SECTION 2.** Section 5 of the Contract is hereby amended to increase the compensation amount by Forty-Two Thousand, Nine Hundred and 00/100 dollars (\$42,900.00) and the County shall now compensate the Vendor in an amount not to exceed One Hundred Twenty-Eight Thousand, Seven Hundred and 00/100 dollars (\$128,700.00).
- **SECTION 3.** Exhibit "A" of the Contract shall be amended to include the FY2025-2026 Proposal, a copy of which is attached hereto and incorporated herein as Exhibit "A".
- **SECTION 4.** Human Trafficking Affidavit. In accordance with Section 787.06, Florida Statutes, the Vendor shall provide the County an affidavit, on a form approved by the County, signed by an officer or representative of the Vendor under penalty of perjury attesting that the Vendor does not use coercion for labor or services as defined in Section 787.06, Florida Statutes.

SECTION 5. Contracting with entities of foreign countries of concern prohibited. In accordance with Section 287.138, Florida Statutes, the Vendor shall provide the County an affidavit on a form approved by the County, signed by an officer or representative of the Vendor under penalty of perjury attesting that the Vendor will comply with all requirements of Section 287.138, Florida Statutes.

SECTION 6. All other terms and conditions of the Contract not inconsistent with the provisions of this Amendment shall remain the same and in full force and effect.

IN WITNESS WHEREOF, the Parties have caused this Second Amendment to be e below. e

N

executed by its duly authorized representatives,	effective as of the last date
NASSAU COUNTY, FLORIDA	
Signature:	
Print Name: A.M. "HUPP" HUPPMANN	
Title: CHAIR	
Date: 8-20-25	
Attest as to authenticity of the Chairman's signature: MITCH L. KEITER Its: Ex-Officio Clerk REVIEWED FOR LEGAL FORM AND CO	ONTENT:
DENISE C. MAY, County Attorney	
DEREMER STUDIOS, LLC Signature:	
By:Nate Deremer	
Title: Manager	Date:7/31/2025

Photography Proposal: 2025-2026 Amelia Island Photography & Video Shoot w/ Full License



PRESENTED BY

DEREMER STUDIOS, LLC

904.744.1103 www.deremerstudios.com

7040 Valley Crest Ct. Jacksonville, FL 32277

CONTACT

Nathan Deremer Owner 904-226-9450



SCOPE OF WORK

Presented below is a detailed overview of the 2025-2026 Scope of Work (10/1/2025 - 9/30/2026). If you have any questions, concerns or requests, we are more than happy to accommodate your needs.

OVERVIEW

Scope is for a bank of hours at a blended rate of \$300/hour to generally include the following:

- Still Photography Images onsite photographer at local events, community happenings, key strategic partners
- Drone Photography and Videography as needed, including signature events and beach

Includes

- Standard selection and editing of photos
- Perpetual, Global, Non-exclusive license to all content (photos and video) provided
- Metadata keyword labeling of all provided content for ease of search and organization
- Secure online hosting, viewing, sharing and downloading of full resolution images

Local Events	\$15,000.00
Estimated 20 local events on Amelia Island	50 Hours
Partner & Island Initiatives	\$15,900.00
Estimated 10 small businesses, restaurants and hotels that have been rebranded or renovated	18 Hours
Estimated 10 small business partners - extra images (interior and exterior)	10 hours
Estimated 9 Island initiatives to build Content Library montage of pre-selected experiences around the island (i.e. Restaurant Week or Water Sports overview)	25 hours
Campaign & Marketing Photography	\$9,000.00
Estimated 1 large campaign shoots (including scouting, planning and execution)	20 Hours
Estimated 5 general small-scale marketing shoots (i.e. table top shoots)	10 hours
Premium Editing Bank	\$3,000.00
30 hours (\$100 per hour) of premium content editing services to be used by client as needed	30 Hours

TRAVEL: Stadnard non-overnight travel expenses included in hourly rate

TOTAL (133 photography hours, 30 premium editing hours) \$42,900.00

Additional premium editing billed at \$100/hour at client's request. Same day delivery is billed at \$300 per day. Print and other physical deliverables pricing (including applicable taxes on shoots with physical deliverables) is not included.